



THE SCALE PEOPLE, INC.

708-H Gumrock Ct., Newport News, VA 23606 - 800-964-1535 - scalepeople.com

GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Scientific Equipment and Services
FSC Group: 6640, 6670

CONTRACT NUMBER: GS-07F-021BA

CONTRACT PERIOD: December 31, 2013 through December 30, 2018

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR: SPI Limited dba The Scale People
9693 Gerwig Lane, Suite D
Columbia, MD 21046-2848

CONTRACTOR'S ADMINISTRATION SOURCE:

Name	Phone	Fax	Email
Christopher Buck	757-873-1535	757-873-0516	chris@scalepeople.com

BUSINESS SIZE: Small

SOCIOECONOMIC INDICATORS: Veteran Owned

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
SIN(s)	SIN Description
540 19	Laboratory Water Purification Devices, Systems
66 320	Industrial Scales, Balances
66 113	Hand Operated pipettors, and Pipetting, Diluting and Dispensing Devices
66 231	Laboratory Scales, Balances
66 318	Vehicular Scales, Balances
615 5000	Product Support Options To Include Equipment Maintenance; Repair And Service; Calibration And Calibration Traceability Certificate;

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:** (Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
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66 231	EJ-120	\$196.47
66 320	IN-002	\$70.73
66 318	MSI-5300	\$2178.05
540 19	H2O-CCS	\$56.68
66 113	791005	\$14.13
615 5000	SPI-QT-VER	\$15.42

1c. **HOURLY RATES:** N/A

2. **MAXIMUM ORDER*:** Per SIN

SIN	Max Order Threshold
540-19	\$400K
66-320	\$400K
66-231	\$400K
66-113	\$400K
66-318	\$400K
615 5000	\$400K

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. **MINIMUM ORDER:** \$50

4. **GEOGRAPHIC COVERAGE:** Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities.

5. **POINT(S) OF PRODUCTION:** USA, Japan, Germany, Switzerland,

6. **DISCOUNT FROM LIST PRICES:** GSA Net Prices are shown on GSA Advantage!. Negotiated discounts have been applied and the IFF has been added.

7. **QUANTITY DISCOUNT(S):** None

8. **PROMPT PAYMENT TERMS:** Net 30

9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

9.b **Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.**

10. **FOREIGN ITEMS:** None

11a. **TIME OF DELIVERY:** Shipped 14-21 Days after receipt of order

11b. **EXPEDITED DELIVERY:** 7 days ARO with confirmation – based on stock availability

11c. **OVERNIGHT AND 2-DAY DELIVERY:** If available, contact the Contractor for rates.

- 11d. **URGENT REQUIRMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. **FOB POINT:** Destination unless otherwise stated
- 13a. **ORDERING ADDRESS:**
The Scale People, Inc
Attn: Government Sales
708-H Gum Rock Court
Newport News, VA 23606
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
14. **PAYMENT ADDRESS:**
The Scale People, Inc
9693-D Gerwig Lane
Columbia, MD 21046
15. **WARRANTY PROVISION:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.
16. **EXPORT PACKING CHARGES:** Not applicable
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level may be inserted by contractor)
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A or as applicable
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A or as applicable
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A or as applicable
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A or to be inserted by contractor as offered – contractor to list what duties dealers can perform
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A or as applicable
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A or as applicable
- 24b. **Section 508 Compliance for EIT:** as applicable
25. **DUNS NUMBER:** 131941460
26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.